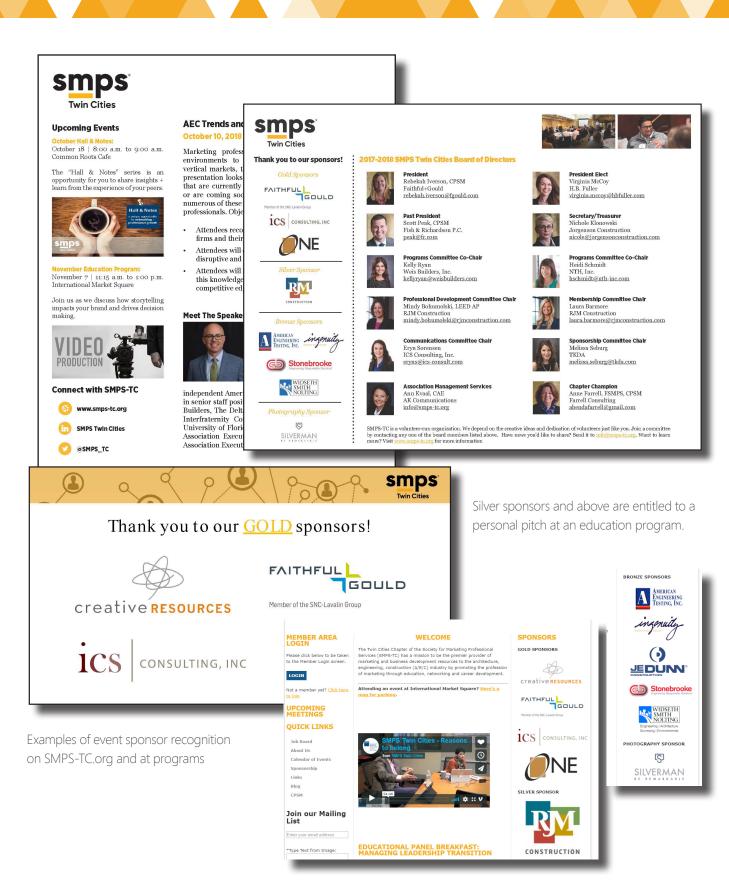
SMPS-TC Sponsorship Opportunities

SMPS®
Twin Cities







The Society for Marketing Professional Services (SMPS) is a national organization and a premier provider of marketing and business development resources for the architecture, engineering and construction (A/E/C) industry sectors. Our organization focuses entirely on promoting and advancing the profession through education, networking and career development. Our membership consists of firm principals, business development executives, marketing directors, managers, coordinators and assistants.

SMPS-TC has a database of more than 1,000 people that frequently make buying decisions for the services you provide. From September to June, the chapter offers monthly educational events, professional development seminars and social events customized for seasoned and emerging business development and marketing professionals. Approximately 50-75 professionals typically attend the luncheon and professional development programs. These meetings and events give sponsors a premier opportunity to introduce products and/or services to a concentrated market.

## WHY BECOME A SPONSOR?

- High visibility for low cost
- Exposure to over 1,000 principals, marketers, professionals and decision-makes in architecture, engineering, construction, real estate, and development
- Opportunity to address and impress at networking events and programs
- Verbal recognition at educational programs
- Stand out from the competition and lead by example
- Build your bottom line through cost-effective marketing that delivers results!

## WHO SHOULD SPONSOR?

- A/E/C firms
- Accounting software suppliers
- Consulting Firms
- Binding equipment retailers
- Promotional product retailers
- Catering companies
- Contact management software
- Graphic design firms
- Market research companies
- Office equipment suppliers
- Presentation equipment retailers
- Printing and signage firms

## WHAT SPONSORSHIP OPPORTUNITIES ARE AVAILABLE?

- Gold Sponsorship
- Silver Sponsorship
- Bronze Sponsorship
- Educational/Professional Development Event Sponsorship
- Marketing Insight Series/Networking Event Sponsorship



# **SPONSORSHIP LEVELS**

With five different levels of participation, beginning at just \$180 becoming a SMPS Twin Cities Chapter partner is one of the most cost-effective ways to improve brand recognition and awareness among Chapter members and the broader community. Rates, below, are effective 1/1/2015.

#### **GOLD SPONSORSHIP**

- Six free registrations to an educational program
- Prominent signage and promotional materials at all Chapter events
- Chapter website recognition (logo and link to your website)
- Three-minute introduction at two luncheon programs and one professional development seminar
- Verbal recognition at luncheon programs
- Recognition on marketing materials
- Promotional table space at educational programs
- Registration for all events for one non-member at a member rate

### \$1,500

If someone in your firm is a member of SMPS-TC this sponsorship is only \$1,400!

Value: \$2,400

#### **SILVER SPONSORSHIP**

- Three (3) free registrations to an educational program
- Prominent signage and promotional materials at all Chapter events
- Chapter website recognition (logo and link to your website)
- Three minute introduction at one luncheon program
- Verbal recognition at luncheon programs
- Recognition on marketing materials
- Promotional table at one selected educational program
- Registration for all events for one non-member at a member rate

#### \$1,000

If someone in your firm is a member of SMPS-TC this sponsorship is only \$900!

Value: \$1,600

## **BRONZE SPONSORSHIP**

- Two (2) free registrations to a Marketing Insight Series or Networking Event
- Prominent signage and promotional materials at all Chapter events
- Chapter website recognition
- Verbal recognition at luncheon programs
- Recognition on marketing materials

#### \$600

If someone in your firm is a member of SMPS-TC, this sponsorship is only \$540!

Value: \$950

# PROGRAM SPONSORSHIP (SELECT ONE EDUCATIONAL OR PROFESSIONAL DEVELOPMENT PROGRAM)

- One (1) free registration to the sponsored program
- Prominent signage and promotional materials at one program
- Verbal recognition at sponsored program
- Recognition on sponsored program marketing materials
- Chapter website recognition from event page (logo and link to your website)
- Promotional table at the sponsored program
- Reserved seating at speaker's table at luncheon program

# \$500

If someone in your firm is a member of SMPS-TC this sponsorship is only \$400!

Value: \$800

# MARKETING INSIGHT SERIES OR NETWORKING EVENT SPONSORSHIP

- Verbal recognition at SMPS-TC social event
- Recognition on social event marketing materials
- 3-5 minute introduction at the sponsored event
- Chapter website recognition from event page (logo and link to your website)
- One free registration to the sponsored program

# \$200

If someone in your firm is a member of SMPS-TC this sponsorship is only \$180!

Value: \$325

## **IN-KIND CONTRIBUTIONS**

In addition to routine costs, SMPS-TC has a variety of expenses for website design, audio/visual and technical needs, printing and mailing expenses, signage design and production needs, and promotional activities. If you or your firm has equipment or expertise in any of these areas, please consider donating your time and/ or resources as an alternative to financial sponsorship. We love creative ideas and welcome your thoughts on tailoring a sponsorship!



# Please send signed agreement and payment to:

SMPS Twin Cities, c/o Ann Kvaal, Chapter Administrator, 1027 West Roselawn Avenue, Roseville, MN 55113

Please indicate your sponsorship level:

SPONSORSHIP LEVEL (INDICATE ONE WITH ☒)	COST*	MEMBER [FIRM] COST
Gold Sponsorship	\$1,500 🗆	\$1,400 🗆
Silver Sponsorship	\$1,000 🗆	\$900 □
Bronze Sponsorship	\$600 □	\$540 □
Program Sponsorship	\$500 □	\$400 □
Marketing Insight Series/Networking Sponsorship	\$200 🗆	\$180 🗆

Date:Company:			Payment is due with this signed agreement  – and should be sent to the SMPS Twin Cities office (address below). You may also pay			
	Contact Name:			by credit card by clicking on the link for each category.		
Phone:				- No invoices will	be sent.	
E-mail: Signature:						
Payment Options						
Credit Card Payment:	GOLD	SILVER	BRONZE	PROGRAM	MARKETING INSIGHT/ NETWORKING EVENT	
Click links for secure webform. <u>Must be</u>	Member	Member	Member	Member	Member	
logged-in as member to access member catalog.	Non-member	Non-member	Non-member	Non-member	Non-member	
Check #:	(Payable to SMPS Twin Cities)					
Check Amount:						
schedule):				ogram month (see	e attached SMPS program	
1 <sup>st</sup>				*Although pay	ments and contributions to	

# For questions regarding sponsorship, please contact:

Melissa Seburg SMPS Twin Cities 651.726.7911 melissa.seburg@tkda.com \*Although payments and contributions to the Twin Cities Chapter of SMPS are not tax deductible as charitable contributions for federal income tax purposes, they may be deductible as ordinary and necessary business expenses under other provisions of the Internal Revenue Code.



